Message Text

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INFO OCT-01 ISO-00 CIAE-00 PM-04 H-01 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 OMB-01 MC-02 ACDA-07 TRSE-00 USIE-00 INRE-00 NSCE-00 SSO-00 /064 W

-----130325 292043Z /63

O R 291940Z JUN 77
FM AMEMBASSY QUITO
TO SECSTATE WASHDC IMMEDIATE 4904
INFO AMCONSUL GUAYAQUIL
SECDEF WASHDC IMMEDIATE

CONFIDENTIAL QUITO 4306

E.O. 11652: GDS TAGS: MASS EC

SUBJ: ECUADOREAN INTEREST IN US AIRCRAFT

REF: QUITO 4201

- 1. ACTING UPON INSTRUCTIONS, EMBASSY MILITARY LIAISON OFFICE REPS WHO ATTENDED ECUADOREAN AIR FORCE (FAE) SOCIAL FUNCTION JUNE 28, INDICATED TO FAE CHIEF OF STAFF GENERAL ABAD AND FAE-1COL. VASCONEZ THAT ISSUE OF ECUADOR'S AIR DEFENSE REQUIREMENTS WAS BEING CONSIDERED IN WASHINGTON AND WE HOPED FOR A DECISION IN NEAR FUTURE. BOTH EXPRESSED THEMSELVES AS GRATIFIED THAT US WAS TAKING AN INTEREST. VASCONEZ SEEMED ENTHUSIASTIC ABOUT THE PROSPECT OF BEING ABLE TO CHOOSE AMERICAN PLANES. ABAD, HOWEVER, WAS MORE RESERVED, STATING THAT ALTHOUGH HE HOPED THAT THE US WOULD PRESENT AN ATTRACTIVE ALTERNATIVE PACKAGE, HE THOUGHT THAT IT WOULD PROBABLY COME TOO LATE TO BE COMPETITIVE.
- 2. COMMENT: AMBASSADOR INSTRUCTED US OFFICES TO INFORM ABAD AND VASCONEZ THAT US DECISION WAS IMMINENT IN ORDER TO DETER GOE FROM MAKING DECISIONS IN FRENCH-ISRAELI-BRITISH PACKAGE BEFORE US HAS HAD A CHANCE TO PUT FORWARD A PROPOSAL, IF CONFIDENTIAL

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THAT IS TO BE RESULT OF CURRENT WASHINGTON REVIEW.

3. ABAD, WHO HAS LEANED TOWARD US EQUIPMENT IN THE PAST, RECENTLY RETURNED FROM FRANCE, AND MAY NOW BE COMMITTED TO THE EUROPEAN PACKAGE (REFTEL). HOWEVER, FINAL DECISION WILL BE MADE IN CONSULTATION WITH GROUP OF 19 FAE OFFICERS AND VASCONEZ' REACTION SUGGESTS THAT RESPECTABLE US OFFER STILL

MIGHT STAND A CHANCE	į
BLOOMFIELD	

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: MILITARY PROCUREMENT, FIGHTER AIRCRAFT, INVITATIONS, PROPOSALS (BID)

Control Number: n/a

Copy: SINGLE Sent Date: 29-Jun-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO04306
Document Source: CORE
Document History ID: 00

Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS

Errors: N/A **Expiration:**

Film Number: D770232-0952

Format: TEL From: QUITO

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t1977067/aaaaafto.tel

Line Count: 64 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d02e667f-c288-dd11-92da-001cc4696bcc

Office: ACTION ARA

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: 77 QUITO 4201

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 18-Jan-2005 12:00:00 am

Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2199835 Secure: OPEN Status: NATIVE

Subject: ECUADOREAN INTEREST IN US AIRCRAFT

TAGS: MASS, EC, FR, UK, IS, US

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/d02e667f-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009